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(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 1932)

# **ANNOUNCEMENT OF 2021 INTERIM RESULTS**

FINANCIAL HIGHLIGHTS			
	Six months en	ded 30 June	
	2021	2020	
	(Unaudited)	(Unaudited)	Change
Results	HK\$'000	HK\$'000	%
Revenue	403,797	267,220	51.1
Gross profit	92,322	79,251	16.5
Gross profit margin	22.9%	29.7%	-22.9
Loss attributable to			
shareholders of the Company	(16,791)	(20,831)	-19.4
Loss per share (HK cents)			
Basic and diluted	(1.68)	(2.08)	-19.4
	As at	Acat	
	As at 30 June	As at 31 December	
	2021	2020	
	(Unaudited)	(Audited)	Change
<b>Financial Position</b>	HK\$'000	HK\$'000	%
Cash and cash equivalents,			
structured deposits and	170 220	242.270	20.1
pledged deposits	169,339	242,370	-30.1
Bank borrowings	223,784	215,301	3.9
Gearing ratio	40.0%	37.1%	7.8
Net asset value per share (HK\$)	0.56	0.58	-3.4

# **INTERIM RESULTS**

The board (the "Board") of directors (the "Directors") of CPM Group Limited (the "Company") presents the unaudited consolidated results of the Company and its subsidiaries (collectively referred to as the "Group") for the six months ended 30 June 2021 together with comparative amounts for the corresponding period in 2020. The condensed consolidated interim financial statements have not been audited, but have been reviewed by the Board's audit committee.

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the six months ended 30 June 2021

		Six months en 2021	2020	
	Notes	(Unaudited) HK\$'000	(Unaudited) HK\$'000	
REVENUE	3	403,797	267,220	
Cost of sales		(311,475)	(187,969)	
Gross profit		92,322	79,251	
Other income and gains, net	3	7,318	14,273	
Selling and distribution expenses		(52,622)	(43,053)	
Administrative expenses		(54,544)	(52,474)	
Other expenses, net		(6,943)	(15,045)	
Finance costs	4	(2,141)	(3,647)	
LOSS BEFORE TAX	5	(16,610)	(20,695)	
Income tax expense	6	(77)	(154)	
LOSS FOR THE PERIOD		(16,687)	(20,849)	
ATTRIBUTABLE TO:				
Owners of the parent		(16,791)	(20,831)	
Non-controlling interest		104	(18)	
		(16,687)	(20,849)	
LOSS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT Basic and diluted	7	HK (1.68) cents	HK (2.08) cents	
	•	(======================================		

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30 June 2021

	Six months ended 30 June	
	2021	2020
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
LOSS FOR THE PERIOD	(16,687)	(20,849)
OTHER COMPREHENSIVE INCOME/(LOSS)		
Other comprehensive income/(loss) that may be reclassified to profit or loss in subsequent periods: Exchange differences on translation of		
foreign operations	5,509	(12,060)
OTHER COMPREHENSIVE INCOME/(LOSS)		
FOR THE PERIOD	5,509	(12,060)
TOTAL COMPREHENSIVE LOSS		
FOR THE PERIOD	(11,178)	(32,909)
ATTRIBUTABLE TO:		
Owners of the parent	(11,308)	(32,838)
Non-controlling interest	130	(71)
	(11,178)	(32,909)

# **CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION** 30 June 2021

		30 June 2021	31 December 2020
	Notes	(Unaudited) HK\$'000	(Audited) HK\$'000
NON-CURRENT ASSETS			
Property, plant and equipment	9	195,388	197,029
Investment properties	10	80,107	79,830
Right-of-use assets		82,210	82,554
Equity investment designated at fair value through other comprehensive income		300	300
Deposits for purchases of property,		300	300
plant and equipment		1,118	815
Net pension scheme assets		5,464	5,464
Deferred tax assets		16,931	16,213
Total non-current assets		381,518	382,205
Total non-current assets			
CURRENT ASSETS			
Inventories		97,651	70,726
Trade and bills receivables	11	401,817	385,374
Prepayments, deposits and other receivables		72,535	64,708
Structured deposits		6,005 7,990	5,958
Pledged deposits Cash and cash equivalents		155,344	236,412
Cash and Cash equivalents		133,344	
Total current assets		741,342	763,178
CURRENT LIABILITIES			
Trade and bills payables	12	234,133	224,530
Other payables and accruals		69,270	89,226
Interest-bearing bank borrowings		223,784	215,301
Lease liabilities		3,533	2,933
Tax payable		10,175	10,320
Total current liabilities		540,895	542,310
NET CURRENT ASSETS		200,447	220,868
TOTAL ASSETS LESS CURRENT			
LIABILITIES		581,965	603,073

	30 June 2021	31 December 2020
	(Unaudited) HK\$'000	(Audited) HK\$'000
NON-CURRENT LIABILITIES		
Lease liabilities	1,701	1,780
Deferred tax liabilities	16,552	16,259
Deferred income	1,137	1,281
Total non-current liabilities	19,390	19,320
Net assets	562,575	583,753
EQUITY		
Equity attributable to owners of the parent		
Issued capital	100,000	100,000
Reserves	459,087	480,395
	559,087	580,395
Non-controlling interest	3,488	3,358
Total equity	562,575	583,753

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1.1 BASIS OF PREPARATION

These unaudited condensed consolidated interim financial statements are prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 *Interim Financial Reporting* issued by the Hong Kong Institute of Certified Public Accountants and the applicable disclosure requirements of the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). The unaudited condensed consolidated interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual consolidated financial statements for the year ended 31 December 2020.

#### 1.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The accounting policies adopted in the preparation of the unaudited condensed consolidated interim financial statements are consistent with those applied in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2020, except for the adoption of the following revised Hong Kong Financial Reporting Standards ("HKFRSs") for the first time for the current period's financial statements.

Amendments to HKFRS 9, HKAS 39, HKFRS 7, HKFRS 4 and HKFRS 16 Amendment to HKFRS 16

 ${\it Interest\ Rate\ Benchmark\ Reform\ -\ Phase\ 2}$ 

COVID-19-Related Rent Concessions beyond 30 June 2021 (early adopted)

The nature and impact of the revised HKFRSs are described below:

(a) Amendments to HKFRS 9, HKAS 39, HKFRS 7, HKFRS 4 and HKFRS 16 address issues not dealt with in the previous amendments which affect financial reporting when an existing interest rate benchmark is replaced with an alternative risk-free rate ("RFR"). The phase 2 amendments provide a practical expedient to allow the effective interest rate to be updated without adjusting the carrying amount of financial assets and liabilities when accounting for changes in the basis for determining the contractual cash flows of financial assets and liabilities, if the change is a direct consequence of the interest rate benchmark reform and the new basis for determining the contractual cash flows is economically equivalent to the previous basis immediately preceding the change. In addition, the amendments permit changes required by the interest rate benchmark reform to be made to hedge designations and hedge documentation without the hedging relationship being discontinued. Any gains or losses that could arise on transition are dealt with through the normal requirements of HKFRS 9 to measure and recognise hedge ineffectiveness. The amendments also provide a temporary relief to entities from having to meet the separately identifiable requirement when an RFR is designated as a risk component. The relief allows an entity, upon designation of the hedge, to assume that the separately identifiable requirement is met, provided the entity reasonably expects the RFR risk component to become separately identifiable within the next 24 months. Furthermore, the amendments require an entity to disclose additional information to enable users of financial statements to understand the effect of interest rate benchmark reform on an entity's financial instruments and risk management strategy.

The Group had certain interest-bearing bank borrowings denominated in Hong Kong dollars based on the Hong Kong Interbank Offered Rate and the Hong Kong Prime Rate as at 30 June 2021. Since the interest rates of these borrowings were not replaced by RFRs during the period, the amendment did not have any impact on the financial position and performance of the Group. If the interest rates of these borrowings are replaced by RFRs in a future period, the Group will apply this practical expedient upon the modification of these borrowings provided that the "economically equivalent" criterion is met.

(b) Amendment to HKFRS 16 issued in April 2021 extends the availability of the practical expedient for lessees to elect not to apply lease modification accounting for rent concessions arising as a direct consequence of the Coronavirus Disease 2019 (the "COVID-19") by 12 months. Accordingly, the practical expedient applies to rent concessions for which any reduction in lease payments affects only payments originally due on or before 30 June 2022, provided the other conditions for applying the practical expedient are met. The amendment is effective retrospectively for annual periods beginning on or after 1 April 2021 with any cumulative effect of initially applying the amendment recognised as an adjustment to the opening balance of retained profits at the beginning of the current accounting period. Earlier application is permitted.

The Group has early adopted the amendment on 1 January 2021 and applied the practical expedient during the period ended 30 June 2021 to all rent concessions granted by the lessors that affected only payments originally due on or before 30 June 2022 as a direct consequence of the COVID-19. The amendment did not have any impact on the financial position and performance of the Group.

#### 2. OPERATING SEGMENT INFORMATION

For management purposes, the Group has only one reportable operating segment which is the paint and coating products segment engaged in the manufacture and sale of paint and coating products. Since this is the only reportable operating segment of the Group, no further operating segment analysis thereof is presented.

#### Geographical information

(a) Revenue from external customers

	Six months ended 30 June	
	2021	2020
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Hong Kong	34,959	36,752
Mainland China	368,838	230,468
	403,797	267,220

The revenue information above is based on the locations of the customers.

# (b) Non-current assets

	30 June	31 December
	2021	2020
	(Unaudited)	(Audited)
	HK\$'000	HK\$'000
Hong Kong	3,770	2,563
Mainland China	355,053	357,665
	358,823	360,228

The non-current asset information above is based on the locations of the assets and excludes deferred tax assets, financial instruments and post-employment benefit assets.

# Information about a major customer

During the six months ended 30 June 2021 and 2020, no revenue from any single customer accounted for 10% or more of the total revenue of the Group.

# 3. REVENUE, OTHER INCOME AND GAINS, NET

An analysis of revenue is as follows:

	Six months ended 30 June	
	2021	2020
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Revenue from contracts with customers	403,797	267,220
Disaggregated revenue information		
	Six months end	ded 30 June
	2021	2020
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Type of paint and coating products sold		
Industrial paint and coating products	148,401	99,010
Architectural paint and coating products	191,332	119,476
General paint and coating and ancillary products	64,064	48,734
	403,797	267,220
Timing of revenue recognition		
Goods transferred at a point in time	403,797	267,220

An analysis of other income and gains, net is as follows:

	Six months ended 30 June	
	2021	2020
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Other income and gains, net		
Bank interest income	631	571
Interest income from structured deposits	89	_
Government grants*	3,025	1,171
Government subsidies ^	_	476
Gain on deposits paid for purchases of property,		
plant and equipment#	_	9,350
Gain on disposal of items of property, plant and equipment, net	105	59
Foreign exchange differences, net	9	342
Recognition of deferred income	153	141
Rental income from investment properties	2,437	394
Others	869	1,769
	7,318	14,273

- \* Government grants have been received from certain government authorities of the People's Republic of China (the "PRC") in recognition of the Group's efforts in environmental awareness and protection and technological development. There are no unfulfilled conditions or contingencies relating to these grants.
- During the six months ended 30 June 2020, government subsidies were granted from the Employment Support Scheme under the Anti-epidemic Fund of the Hong Kong government. As a condition of receiving the subsidies from the Employment Support Scheme, the Group undertook not to make redundancies until 31 August 2020.
- During the six months ended 30 June 2020, a termination agreement was signed between the government of Xinfeng, Guangdong, the PRC and an indirect wholly-owned subsidiary of the Company, to terminate the previous signed acquisition agreement (i.e. a parcel of land located in Xinfeng). The Xinfeng government paid a compensation of approximately Renminbi ("RMB") 15,000,000 (equivalent to approximately HK\$16,813,000) for several initial payments made by the indirect wholly-owned subsidiary of the Company. The aggregate carrying amount of such several initial payments was approximately RMB6,658,000 (equivalent to approximately HK\$7,463,000).

# 4. FINANCE COSTS

An analysis of finance costs is as follows:

	Six months ended 30 June	
	2021	2020
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Interest on bank loans	2,084	3,603
Interest expense on lease liabilities	57	44
	2,141	3,647

#### 5. LOSS BEFORE TAX

The Group's loss before tax is arrived at after charging/(crediting):

	Six months ended 30 June	
	2021	2020
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Cost of inventories sold	311,475	187,969
Depreciation of property, plant and equipment	11,632	10,652
Depreciation of right-of-use assets	3,555	2,731
Provision for impairment of property, plant and equipment*	_	5,011
Provision for impairment of trade receivables*	_	4,517
Write-down/(write-back) of inventories to net realisable value, net@	(6)	62
Gain on deposits paid for purchases of property,		
plant and equipment*	_	(9,350)
Gain on disposal of items of property, plant and equipment, net*	(105)	(59)
Fair value loss on investment properties*	364	759
Write-off of items of property, plant and equipment	216	146
Foreign exchange differences, net*	(9)	(342)

<sup>\*</sup> These balances are included in "Other income and gains, net" for gains and "Other expenses, net" for losses in the unaudited condensed consolidated statement of profit or loss.

The balance is included in "Cost of sales" in the unaudited condensed consolidated statement of profit or loss.

#### 6. INCOME TAX

No provision for Hong Kong profits tax has been made as the Group did not generate any assessable profits arising in Hong Kong during the period (six months ended 30 June 2020: Nil). Taxes on profits assessable elsewhere have been calculated at the rates of tax prevailing in the jurisdictions in which the Group operates.

All subsidiaries of the Group established in Mainland China are subject to the PRC corporate income tax at a standard rate of 25% (six months ended 30 June 2020: 25%) during the period, except for a subsidiary of the Group which qualified as a PRC High and New Technology Enterprise in Mainland China and a lower PRC corporate income tax rate of 15% (six months ended 30 June 2020: 15%) had been applied during the period.

#### 7. LOSS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of basic and diluted loss per share amounts is based on the loss for the period attributable to ordinary equity holders of the parent of HK\$16,791,000 (six months ended 30 June 2020: HK\$20,831,000) and the weighted average number of ordinary shares of 1,000,000,000 (six months ended 30 June 2020: 1,000,000,000) in issue during the period.

The Group had no potentially dilutive ordinary shares in issue during the six months ended 30 June 2021 and 2020.

#### 8. DIVIDEND

At the annual general meeting held on 26 May 2021, the Company's shareholders approved the distribution of the final dividend for the year ended 31 December 2020 of HK1.0 cent (year ended 31 December 2019: HK1.0 cent) per share which amounted to HK\$10,000,000 (year ended 31 December 2019: HK\$10,000,000).

The Directors have resolved not to declare an interim dividend for the six months ended 30 June 2021 (six months ended 30 June 2020: Nil).

#### 9. PROPERTY, PLANT AND EQUIPMENT

During the six months ended 30 June 2021, the Group acquired items of property, plant and equipment at costs of HK\$8,666,000 (six months ended 30 June 2020: HK\$9,792,000).

Items of property, plant and equipment with an aggregate net book value of HK\$42,000 (six months ended 30 June 2020: HK\$206,000) were disposed of by the Group during the six months ended 30 June 2021.

In addition, there was no impairment of items of property, plant and equipment (six months ended 30 June 2020: HK\$5,011,000) for the six months ended 30 June 2021.

#### 10. INVESTMENT PROPERTIES

	30 June 2021 (Unaudited) HK\$'000	31 December 2020 (Audited) HK\$'000
Carrying amount at beginning of period/year	79,830	15,393
Fair value loss	(364)	(1,468)
Transfer from an owner-occupied property	-	33,765
Transfer from leasehold land	_	27,575
Exchange realignment	641	4,565
Carrying amount at end of period/year	80,107	79,830

The Group's investment properties were revalued on 30 June 2021 based on valuations performed by BMI Appraisals Limited, an independent professional qualified valuer, at HK\$80,107,000. Fair values of the Group's investment properties are generally derived by using the investment approach.

#### 11. TRADE AND BILLS RECEIVABLES

The Group's trading terms with its customers are mainly on credit, except for new customers, where payment in advance is normally required. The credit period is generally one month, extending up to three months for major customers. Each customer has a maximum credit limit. The Group seeks to maintain strict control over its outstanding receivables and has a credit control department to minimise credit risk. Overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's trade and bills receivables relate to a large number of diversified customers, there is no significant concentration of credit risk. The Group does not hold any collateral or other credit enhancements over its trade and bills receivables balances. Trade and bills receivables are non-interest-bearing.

An ageing analysis of the trade and bills receivables as at the end of the reporting period, based on the invoice date and net of loss allowance, is as follows:

30 June	31 December
2021	2020
(Unaudited)	(Audited)
HK\$'000	HK\$'000
229,740	229,186
74,927	85,485
97,150	70,703
401,817	385,374
	2021 (Unaudited) HK\$'000 229,740 74,927 97,150

#### 12. TRADE AND BILLS PAYABLES

An ageing analysis of the trade and bills payables as at the end of the reporting period, based on the invoice date, is as follows:

	30 June	31 December
	2021	2020
	(Unaudited)	(Audited)
	HK\$'000	HK\$'000
Within three months	227,864	204,398
Over three months and within six months	5,051	19,878
Over six months	1,218	254
	234,133	224,530

The trade payables are unsecured, non-interest-bearing and are normally settled within two months. As at 30 June 2021, bills payables with an aggregate carrying amount of HK\$26,633,000 (31 December 2020: Nil) were secured by time deposits of HK\$7,990,000 (31 December 2020: Nil).

#### 13. SHARE OPTION SCHEME

A share option scheme (the "Scheme") was adopted by the Company on 4 June 2020 (the "Adoption Date") pursuant to a resolution passed at the extraordinary general meeting held on the same date. Unless terminated by a resolution in a general meeting or by the Board, the Scheme remains valid and effective for the period of 10 years commencing on 4 June 2020, after which period no further options will be offered or granted but, in all other aspects, the provisions of the Scheme shall remain in full force and effect. Further details are set out in the circular of the Company dated 27 April 2020.

The Scheme will expire on 3 June 2030. During the six months ended 30 June 2021 and from the Adoption Date up to 30 June 2020, no share options were granted under the Scheme.

#### INTERIM DIVIDEND

The Directors have resolved not to declare an interim dividend for the six months ended 30 June 2021 (six months ended 30 June 2020: Nil).

# MANAGEMENT DISCUSSION AND ANALYSIS BUSINESS REVIEW

Major industries in Mainland China recorded a strong rebound in the first half of 2021. National Bureau of Statistics of China (the "NBSC") announced on 16 July 2021 that Mainland China's gross domestic product ("GDP") grew by 12.7% in the first half of 2021, which was higher than the 1.6% GDP contraction in the first half of 2020. Furthermore, Hong Kong experienced a 7.8% growth in GDP in the first half of 2021, which was much better than 9.0% GDP contraction in the same period of 2020. The economic rebound in both Mainland China and Hong Kong was as a result of the efficient and effective measures imposed by the governments in preventing and controlling the spread of the COVID-19.

Geographically, for the first half of 2021, the Eastern, Central and Southern China consistently accounted for two-thirds of Mainland China's GDP. As compared to the first half of 2020, the GDP of Eastern China, Central China and Southern China increased by 17.6%, 18.1% and 16.3% respectively. These growths have been mirrored in the Group's revenue generated from these regions in the first half of 2021, which rose by 56.2% in comparison to the same period in 2020. In contrast, the Group's revenue generated from Hong Kong for the six months ended 30 June 2021 decreased by 4.9%, as compared with the same period in 2020.

In the first half of 2021, the rebound in China's economy boosted the demand for paint and coating products in Mainland China, especially in (i) the real estate industry; (ii) the manufacturing industry; (iii) the retail business of decorating paint and coating products; and (iv) the sales of the furniture paint and coating products.

For the PRC real estate industry, the cumulative construction area of construction-in-progress increased by 10.2% in the first half of 2021, as compared to an increase of 2.6% in the first half of 2020. Furthermore, the cumulative completion area grew by 25.7% in the first half of 2021, as compared to a 10.5% decline in the first half of 2020. In the PRC manufacturing industry, the average capacity utilisation rate in the first half of 2021 grew by 6.8%, as compared to a decline of 5.3% in the first half of 2020. On the other hand, the retail sales of construction and decorative paint and coating products in the first half of 2021 grew by 32.9%, as compared to a decline of 21.5% in the first half of 2020 and the retail sales of paint and coating products for furniture goods, including furniture manufacturing purpose, increased by 30.0% in the first half of 2021, as compared to a decrease of 26.6% in the first half of 2020.

In Hong Kong's real estate market, the number of sale and purchase agreements of residential and non-residential building units increased by 53.7% from 32,749 units in the first half of 2020 to 50,336 units in the first half of 2021. Following the strong demand in the PRC and Hong Kong paint and coating markets, during the six months ended 30 June 2021, the Group recorded a significant growth in the overall sales of paint and coating products to customers. There has been a 74.0% increase in the sales revenue generated from customers of construction and renovation contractors for property and infrastructure projects, a 32.1% increase in the sales revenue generated from customers of industrial manufacturers and a 39.7% increase in the sales revenue generated from customers of wholesale and retail distributors. As a result, revenue for the six months ended 30 June 2021 increased by 51.1%, as compared to the same period in 2020.

Furthermore, Mainland China and Hong Kong saw a low inflation rate alongside their rebounding economies. For the first half of 2021, inflation rates in Mainland China and Hong Kong ranged between negative 0.3% and 1.3% as well as 0.5% and 2.6%, respectively. The inflation rates, however, did not reflect the operating conditions of the paint and coating industry in Mainland China and Hong Kong. It is important to note that crude oil prices have recovered to the levels before the outbreak of the COVID-19. which had been above US\$55 per barrel since March 2021. The gross profit margin of paint and coating manufacturers in Mainland China and Hong Kong in the first half of 2021 decreased significantly, as compared to the first half of 2020. According to the NBSC's information on major industrial producers' ex-factory prices, the overall raw chemical products (including paint and coating products) significantly increased by 12.4% in the first half of 2021. The significant increase was driven by the rising price of chemical products (such as ethylene, propylene and titanium dioxide), which was primarily caused by the sharp increase in crude oil prices, as well as the tight supply and strong demand of raw materials. In contrast, although paint and coating manufacturers in Mainland China and Hong Kong generally increased the prices of paint and coating products in the first half of 2021, such price increases were unable to offset the rise in raw materials costs as mentioned above. Such manufacturers could not largely transfer the increased cost of raw materials to its customers. They could merely adjust upwards its selling prices of selected paint and coating products. According to the NBSC's information on Producer Price Index for Industrial Products, the price of the overall construction materials and other non-metal products (including paint and coating products) in the first half of 2021 increased by merely 0.9%. Due to this market situation, although the Group's overall gross profit for the six months ended 30 June 2021 significantly increased by 16.5%, its overall gross profit margin for the six months ended 30 June 2021 significantly decreased by 22.9%, as compared to the same period in 2020.

#### **REVIEW OF OPERATIONS**

As the prevention and control measures taken by the Chinese and Hong Kong governments against the spread of the COVID-19 were effective, both the economies in Mainland China and Hong Kong showed a notable recovery in the first half of 2021. There were strong consumer spending and fixed-asset investments for the six months ended 30 June 2021, and economic activities had resumed. Moreover, the demand for the paint and coating products of the Group was to a less extent affected by the seasonal factor, but the seasonality effect of different manufacturing industries and construction industries would affect the demand for the Group's paint and coating products. Consequently, the downstream markets in Mainland China and Hong Kong have seen a significant growth in the demand for paint and coating products. The Group recorded HK\$403.80 million in revenue from Mainland China and Hong Kong for the six months ended 30 June 2021, a record high since its listing. Nonetheless, following the shortage of raw materials, the price of raw materials rose sharply. While sales performance improved significantly in the first half of 2021, the loss attributable to the parent company was reduced by 19.4% to HK\$16.79 million, as compared to a loss of HK\$20.83 million for the same period last year.

#### Revenue

During the six months ended 30 June 2021, the Group's revenue increased to HK\$403.80 million, as compared to HK\$267.22 million for the six months ended 30 June 2020. The table below sets forth an analysis of the Group's revenue for its principal products during the six months ended 30 June 2021 and 2020:

	Six months ended 30 June					
	2021		2020		% of net	
	HK\$'000	%	HK\$'000	%	change	
Industrial paint and coating products	148,401	36.8	99,010	37.1	49.9	
Architectural paint and coating products	191,332	47.4	119,476	44.7	60.1	
General paint and coating and ancillary products (1)	64,064	15.8	48,734	18.2	31.5	
	403,797	100.0	267,220	100.0	51.1	

General paint and coating and ancillary products include thinner, enamel, solvent agent, anti-mold agent, colouring agent and other ancillary products for paint and coating purposes.

# Increase in revenue due to the sharp rebounding of Mainland China's economy to pre-COVID-19 levels

The Group's overall results have been positively impacted by Mainland China's strong economic recovery. As compared to the six months ended 30 June 2020, the Group's revenue generated in Mainland China increased by 60.0% from HK\$230.47 million to HK\$368.84 million for the six months ended 30 June 2021. The percentage increase in revenue in Mainland China generated by the sales of industrial paint and coating products, architectural paint and coating products and general paint and coating and ancillary products for the six months ended 30 June 2021 was 53.2%, 67.9% and 53.9% respectively. The rise in revenue in Mainland China during the six months ended 30 June 2021 was largely driven by the economic recovery of Mainland China during the COVID-19. According to the NBSC's information, the sales of the manufacturing industry in Mainland China during the first half of 2021 increased by 28.7% and retail sales of construction and decorative paint and coating products increased by 32.9%, as compared to the first half of 2020. The Group's revenue in Mainland China for the six months ended 30 June 2021, increased by 60.0%. It was a significant improvement for the Group over the general business environment in Mainland China.

# Significant increase in the sales to construction and renovation contractors for property and infrastructure projects in Mainland China

After the quick recovery from the COVID-19 in Mainland China, the Group continued to explore opportunities as one of the favoured suppliers of major PRC property developers. The Group's revenue generated from paint and coating products sold to the construction and renovation contractors for property and infrastructure in Mainland China increased by 80.5% to HK\$172.86 million for the six months ended 30 June 2021, as compared to HK\$95.78 million for the six months ended 30 June 2020. Such increase was mainly a result of the Group's continued market penetration into the property and construction industry in Mainland China.

# Further expansion of the sales of the water-based paint and coating products

With the large market penetration of the property and construction industry in Mainland China, the Group's revenue generated from the water-based paint and coating products increased by 61.3% from HK\$116.46 million to HK\$187.85 million for the six months ended 30 June 2021, as compared to the six months ended 30 June 2020. Water-based paint and coating products contributed 46.5% to the Group's total revenue for the six months ended 30 June 2021, representing an increase of 6.7% from 43.6% for the six months ended 30 June 2020. Such increase was primarily due to the further expansion of the customer base in construction and renovation contractors for property and infrastructure projects.

# Geographical distribution of revenue

The Group's revenue generated from Mainland China and Hong Kong accounted for 91.3% and 8.7% respectively for the six months ended 30 June 2021, as compared to 86.2% and 13.8% respectively for the six months ended 30 June 2020. Southern China, Central China and Eastern China accounted for most of the Group's revenue in Mainland China. In aggregate, these regions contributed 82.3% of the Group's total revenue, as compared to 79.6% for the six months ended 30 June 2020.

# Significant increase in the sales to construction and renovation contractors for property and infrastructure projects in Southern China, Central China and Eastern China

For the six months ended 30 June 2021, the Group's revenue generated from Southern China, Central China and Eastern China increased by 83.0% to HK\$41.43 million, 36.6% to HK\$68.17 million and 220.3% to HK\$44.79 million respectively, as compared to HK\$22.64 million, HK\$49.92 million and HK\$13.99 million respectively for the six months ended 30 June 2020. These increases were primarily attributable to the Group's continuing to strengthen its cooperation with well-known property developers in Mainland China and the Group's continuing to be recognised as one of the registered suppliers to these property developers in Mainland China.

# Decrease in overall sales revenue of paint and coating products in Hong Kong because of the delay in delivery

For the six months ended 30 June 2021, the Group's revenue generated from Hong Kong decreased by 4.9% from HK\$36.75 million to HK\$34.96 million, as compared to the six months ended 30 June 2020. Such decrease was primarily because the overall shipping time and customs clearance between Mainland China and Hong Kong took longer than ususal under the COVID-19 measures.

#### **Cost of Sales**

# Cost of raw materials

Raw materials used by the Group include resins, solvents and other materials, of which resins and solvents accounted for a substantial portion of the total cost of raw materials. Prices of such raw materials are directly or indirectly affected by crude oil prices. Given that crude oil prices have recovered and were higher than the pre-COVID-19 levels, which have been above US\$55 per barrel since March 2021, it has led to a significant increase in raw materials prices. In addition, with the strong demand, the undersupply of such raw materials caused further surges in the price of raw materials. For the six months ended 30 June 2021, the cost of raw materials increased significantly by 72.3%, which was greater than 51.1% of the overall revenue growth as compared to the six months ended 30 June 2020. In contrast, the percentage of the decrease in the gross profit margin was less than the percentage of the net increase in the cost of raw materials (which excluded the cost of raw materials associated with the increased sales) for the six months ended 30 June 2021. This percentage difference was due to improvements in operating efficiency and facility utilisation with high volumes of production.

#### Direct labour cost

During the six months ended 30 June 2021, direct labour cost significantly increased by 24.0% to HK\$20.69 million, which was primarily because of the significant increases of the overall sales revenue.

# Depreciation and production overhead

Depreciation and production overhead cost increased by 36.4% to HK\$16.37 million for the six months ended 30 June 2021. The increase was primarily due to the newly built facilities of the production plant in Zhongshan (the "Zhongshan Production Plant"), which had fully commenced the operation, and such additional amortisation had begun since the last quarter of 2020. Moreover, other operating expenses, such as electricity and water costs, maintenance expenses and consumable items, increased with the significant rise in sales.

# Gross Profit Margin and Gross Profit of the Group's Products

Gross profit margin of the Group during the six months ended 30 June 2021 decreased by 22.9% from 29.7% to 22.9%, as compared to the same period in 2020. Such decrease was primarily due to the significant increase in the prices of major raw materials used for paint and coating products. The increase in sales increased the production volume and reduced the Group's average production cost, including depreciation and direct labour, by amortisation. Therefore, a portion of the decrease in gross profit margin was offset by a lower amortisation rate of production costs for the six months ended 30 June 2021.

To reduce the impact on the substantial decline in gross profit margin, the Group has made several upward adjustments in the selling prices of selected paint and coating products in Mainland China and Hong Kong. Moreover, the Group approached certain well-known property developers in Mainland China to obtain their purchase orders and recognise the sales of paint and coating products for the six months ended 30 June 2021.

Despite the significant decline in the gross profit margin, the gross profit for the six months ended 30 June 2021 significantly increased by 16.5% to HK\$92.32 million, as compared to the same period in 2020, owing to a surge in revenue during the six months ended 30 June 2021.

#### Other Income and Gains, Net

The amount of other income and gains, net for the six months ended 30 June 2021 decreased by 48.7% to HK\$7.32 million from HK\$14.27 million, as compared to the six months ended 30 June 2020. Such decrease was primarily due to the absence of the gain on deposits paid for purchases of property, plant and equipment of HK\$9.35 million for the six months ended 30 June 2021.

# **Selling and Distribution Expenses and Administrative Expenses**

During the six months ended 30 June 2021, selling and distribution expenses increased by 22.2% to HK\$52.62 million. Such increase was primarily due to (i) an increase in transportation costs alongside an increase in the sales revenue; (ii) an increase in the advertising and promotion expenses as it was largely reduced for the six months ended 30 June 2020; and (iii) an increase in travelling costs as it was largely reduced for the six months ended 30 June 2020 due to the then restrictions on business and social activities.

Administration expenses increased by 3.9% to HK\$54.54 million for the six months ended 30 June 2021, as compared to HK\$52.47 million for the same period in 2020. Such increase was primarily due to the appreciation of Renminbi for the six months ended 30 June 2021.

On a different note, the Group improved the efficiency and effectiveness of the operation through the large volume of sales revenue for the six months ended 30 June 2021. Consequently, the percentage of selling and distribution expenses to revenue decreased from 16.1% to 13.0% for the six months ended 30 June 2021, while the percentage of administrative expense to revenue decreased from 19.6% to 13.5% for the same period in 2021, as compared to the six months ended 30 June 2020.

# Other Expenses, Net

The amount of other expenses, net for the six months ended 30 June 2021 decreased by 53.9% from HK\$15.05 million to HK\$6.94 million, as compared to the same period in 2020. Such decrease was primarily due to no provision for the impairment of items of property, plant and equipment and the provision for impairment of trade receivables (six months ended 30 June 2020: HK\$5.01 million and HK\$4.52 million, respectively), as well as the reduction of a fair value loss on investment properties for the six months ended 30 June 2021. The Group carried out review of the recoverable amount of certain property, plant and equipment for the six months ended 30 June 2021 based on the value-in-use calculations. Accordingly, there was no further provision for the impairment of items of property, plant and equipment for the six months ended 30 June 2021, as compared to HK\$5.01 million for the same period in 2020. In addition, due to the improvement in the trade and bills receivables turnover days and the recent economic outlook, there was no additional provision for impairment of trade receivables during the six months ended 30 June 2021, as compared to HK\$4.52 million during the six months ended 30 June 2020. Last but not least, the Group recognised a fair value loss on investment properties of HK\$0.36 million for the six months ended 30 June 2021, as compared to HK\$0.76 million during the same period in 2020.

Although gross profit margin fell by 6.8 percentage points to 22.9%, the Group's sales revenue for the six months ended 30 June 2021 increased by 51.1% to HK\$403.80 million and the gross profit for the same period increased by 16.5% to HK\$92.32 million. In addition, the Group's operational expenses of selling and distribution costs and administrative costs (as a percentage to revenue) were significantly reduced, which improved the effectiveness of its sales percentage. From other financial perspectives, other than the significant reduction in operating loss of the Group for the six months ended 30 June 2021, the Group's loss of HK\$16.69 million for the six months ended 30 June 2021 (six months ended 30 June 2020: loss of HK\$20.85 million) would become a profit of HK\$1.08 million for the six months ended 30 June 2021 (six months ended 30 June 2020: profit of HK\$6.62 million) after excluding finance costs, income tax, depreciation of property, plant and equipment, depreciation of right-of-use assets, provision for impairment of trade receivables, provision for impairment of items of property, plant and equipment and fair value loss on investment properties.

#### FINANCIAL REVIEW

# **Liquidity and Indebtedness**

The Group's business operation is generally financed by its internal financial resources and bank borrowings. The cash and cash equivalents amounted to HK\$155.34 million as at 30 June 2021, as compared to HK\$236.41 million as at 31 December 2020. The decrease in the cash and cash equivalents as at 30 June 2021 was mainly due to the change of working capital. Bank borrowings amounted to HK\$223.78 million as at 30 June 2021, as compared to HK\$215.30 million as at 31 December 2020. The Group's bank borrowings mainly bear interest at floating rates. As at 30 June 2021, the Group's total bank borrowings amounted to HK\$223.78 million (100.0%) (31 December 2020: HK\$215.30 million (100.0%)) and were payable within one year or on demand.

The Group's cash and bank balances were mainly denominated in Hong Kong dollars and Renminbi, while the Group's bank borrowings were all denominated in Hong Kong dollars. The Group's results can be affected by the appreciation or depreciation between Hong Kong dollars and Renminbi. The Group currently does not adopt any hedging measures, but it will monitor its foreign exchange exposure and consider hedging its foreign currency exposure should the need arises.

Gearing ratio of the Group, expressed as a percentage of total bank borrowings to shareholders' funds, was 40.0% as at 30 June 2021, as compared to 37.1% as at 31 December 2020. Liquidity ratio of the Group, which is expressed as a percentage of current assets to current liabilities, was 1.37 times as at 30 June 2021, as compared to 1.41 times as at 31 December 2020.

For the six months ended 30 June 2021, the inventory turnover days<sup>1</sup> were 57 days, which was slightly different from that of 52 days for the year ended 31 December 2020. The trade and bills receivables turnover days<sup>2</sup> decreased to 180 days for the six months ended 30 June 2021 from 198 days for the year ended 31 December 2020. Such decrease was primarily due to the improvement in sales revenue and the reduction of deferral settlement by customers.

- The calculation of inventory turnover days is based on the closing balance of inventories divided by the cost of sales times 181 days (31 December 2020: 366 days).
- The calculation of trade and bills receivables turnover days is based on the closing balance of trade and bills receivables divided by the revenue times 181 days (31 December 2020: 366 days).

# **Equity and Net Asset Value**

Shareholders' funds of the Company as at 30 June 2021 amounted to HK\$559.09 million, as compared to HK\$580.40 million as at 31 December 2020. Net asset value per share as at 30 June 2021 amounted to HK\$0.56, as compared to HK\$0.58 as at 31 December 2020. Fluctuations in foreign currency exchange rates between Hong Kong dollars (the reporting currency) and Renminbi could have a significant impact and may lead to volatility in the operating results of the Group.

# **Contingent Liabilities**

As at 30 June 2021, the amount of utilised banking facilities granted to various subsidiaries subject to guarantees given by the Company was HK\$223.78 million, as compared to HK\$215.30 million as at 31 December 2020.

# **Pledge of Assets**

As at 30 June 2021, certain property, plant and equipment, right-of-use assets and cash deposits with aggregate net book value of HK\$14.83 million, as compared to HK\$7.32 million as at 31 December 2020, were pledged to financial institutions as collaterals for bills payables, bank borrowings and lease liabilities. In addition, as at 30 June 2021 and 31 December 2020, a wholly-owned subsidiary of the Group pledged its shares to secure general banking facilities granted to the Group.

# **STAFF**

As at 30 June 2021, the Group employed a total of 788 employees, as compared to 775 employees as at 30 June 2020. Staff costs, excluding directors' emoluments, amounted to HK\$64.45 million for the six months ended 30 June 2021, as compared to HK\$60.70 million for the six months ended 30 June 2020. The Group has a comprehensive and competitive staff remuneration and benefits system which is based on the performance of individual employees.

#### **BUSINESS OUTLOOK**

# **COVID-19 update**

The Directors expect that the spread of the COVID-19 will slow down in the second half of 2021, though the Delta variant of the COVID-19 is spreading rapidly globally. The global outlook remained challenging as the highly infectious Delta variant poses difficult decisions on governments of different countries in balancing the policies on economic recovery, society and public health. The objection of such policies could also affect the progress of economic recovery.

Since late July 2021, the Delta variant has negatively affected several provinces in Mainland China, which has disrupted its economic recovery. Chinese authorities continued to act quickly with major cities (such as Nanjing and Yangzhou in Jiangsu province) launching mass testing, limiting public transport in high-risk areas and shutting down entertainment venues. Furthermore, local authorities in Mainland China has tightened health protection measures as well as social distance requirements.

The Group has taken various measures and precautions to ensure a safe and healthy working environment so as to minimise the risk of spreading the COVID-19. The Group has reduced business travel and requested that meetings with customers and suppliers be conducted online. Additionally, the Group will also do all it can to prevent the Delta variant and train employees all around so as to ensure a safe production that can brace the sustainable development of its business.

#### Outlook

As a result of Mainland China's strong economic recovery in the first half of 2021, the GDP growth for the primary, secondary and tertiary industries were 7.8%, 14.8% and 11.8%, respectively. In the second half of the year, the Group expects the development of the paint and coating industry (which is in the secondary industry) to remain steady, despite that continuous trade tensions between China and the United States, currency fluctuations, excess demand of raw materials and increasing local business competition have all made the operating environment of paint and coating industries become increasingly challenging. As far as raw materials are concerned, the Group anticipates that raw materials price of chemical products, which are being used in paint and coating industries, will continue to increase. This is due to the fluctuating crude oil prices as well as the strong manufacturing demand.

Although the amount of loss for the six months ended 30 June 2021 was substantially improved when compared to the same period in 2020, the Group recognises the importance of continuous improvements in its business operations. The Directors believe that the core business initiatives, including adopting appropriate pricing strategies for paint and coating products, improving the procurement and sourcing processes and optimising the product mix and production distribution channels of the Group, remain effective and necessary. In addition, the Group will explore OEM (Original Equipment Manufacturers) collaborations with paint and coating manufacturers to amplify its market share in the PRC, extend geographical sales in the PRC and expand its customer base.

Looking ahead, the Group will remain vigilant and be ready to respond to further deterioration in the paint and coating industry in Mainland China and Hong Kong. As a part of the Group's continuous effort to build shareholders' value in the long run as well as to build long-term relationships with customers, the Group remains committed to reviewing and improving the quality of its paint and coating product production facilities and capacity to ensure a reliable, adequate and quality supply. The COVID-19 also created opportunities and threats which have changed the business environment in which the Group operates. The Group will continue to identify business and acquisition opportunities that could enhance the development of the paint and coating business in the PRC. Given that the ongoing integration and enhancement of production facilities in the Guangdong-Hong Kong-Macao Greater Bay Area, the Group is ready to capitalise the opportunities that may arise in this uniquely challenging period.

# Latest Progress in the New Product Research and Development Centre in Mainland China

Due to the new wave of Delta variant, the Group has yet to identify a suitable office building to establish a new product research and development centre in Shenzhen (the "New R&D Centre"). The commencement of business operation of the New R&D Centre has been postponed since 2020. Although the Delta variant has delayed the progress of setting up the New R&D Centre, such establishment is in line with the strategy of the Group to focus on encouraging and promoting Shenzhen as an important base for high-tech research, development and manufacturing in the Southern China and more importantly, to employ high caliber candidates for the support of further development of paint and coating products in the Southern China. Despite the challenges in setting up the New R&D Centre, the Group has been conducting research and development on new paint and coating products. During the six months ended 30 June 2021, the Group continually invented new paint and coating products as well as new and modified paint and coating formulations. The Group purchased machineries and equipment for the use of product development. During the six months ended 30 June 2021, such machineries and equipment had been used in the production. As the New R&D Centre is not yet operational, such machineries and equipment have been temporarily placed in other production facilities in Mainland China, and will be moved to the New R&D Centre upon its establishment. It is expected that the Group will locate a suitable office building and establish the New R&D Centre before 30 June 2022. Nevertheless, the situation would be affected by Mainland China's economic setting as mentioned in the paragraphs headed "Use of Net Proceeds from the Share Offer" below.

# USE OF NET PROCEEDS FROM THE SHARE OFFER

The Group's business objectives and planned use of net proceeds as disclosed in the prospectus of the Company dated 19 June 2017 (the "Prospectus") were based on the best estimation of future market conditions made by the Group at the time of preparing the Prospectus and subject to the risk factors as stated in the Prospectus. The actual use of net proceeds was based on the actual market situation.

The Company listed its shares on the Stock Exchange on 10 July 2017 (the "Listing"). Net proceeds from the Listing were HK\$168.2 million (after deduction of the underwriting commission and relevant expenses), which are intended to be applied in the manner as disclosed in the Prospectus and the Company will review the use of net proceeds in view of the market situation. On 29 July 2019, the Board resolved to change the use of the remaining unutilised proceeds from the Global Offering (as defined in the Prospectus) (the "Reallocation"). Details of the Reallocation were set out in the announcement of the Company dated 29 July 2019. The following table sets forth the status of the use of net proceeds from the Global Offering:

	Use of Proceeds	Use of net proceeds from the Global Offering prior to the Reallocation HK\$ million	The Reallocation HK\$ million	Use of net proceeds subsequent to the Reallocation HK\$ million		Amount utilised during the six months ended 30 June 2021 HK\$ million	Amount unutilised as at 30 June 2021	Actual and expected timeline for utilising the remaining net proceeds from the Listing
(1)	Construction of the production plant in Xinfeng	78.5	(52.2)	26.3	-	-	-	Fully utilised as of 31 December 2019
(2)	Repayment of the bank loans	19.1	-	19.1	-	-	-	Fully utilised as of 31 December 2017
(3)	Acquisitions of business or production assets	42.0	-	42.0	-	-	-	Fully utilised as of 31 December 2018

	Use of Proceeds	Use of net proceeds from the Global Offering prior to the Reallocation HK\$ million	The Reallocation HK\$ million	Use of net proceeds subsequent to the Reallocation HK\$ million		Amount utilised during the six months ended 30 June 2021 HK\$ million	Amount unutilised as at 30 June 2021	Actual and expected timeline for utilising the remaining net proceeds from the Listing
(4)	Sales and market campaigns and activities	28.6	-	28.6	-	-	-	Fully utilised as of 31 December 2018
(5)	Construction of production facilities for water-based paint and coating products in the Zhongshan Production Plant	-	32.2	32.2	-	-	-	Fully utilised as of 31 December 2020
(6)	Product research and development centre	_	20.0	20.0	19.2	(1.3)	17.9	Expected to be fully utilised by 30 June 2022
		168.2		168.2	19.2	(1.3)	17.9	

As at 30 June 2021, the amount of the unutilised amount of the net proceeds from the Global Offering amounted to HK\$17.9 million, which would be used for the establishment of the New R&D Centre. The Directors confirm that such usage has not been changed, but the expected date of commencement of the New R&D Centre would depend on the continuous development of the economy of Mainland China, which would be in turn affected by (i) whether the COVID-19 pandemic is under control with vaccination; (ii) the resumption of normal cross-border and business activities between Hong Kong and Mainland China; and (iii) the relaxation of the quarantine rules currently in force in certain parts of Mainland China. These factors affect the economic situation in Mainland China and the commercial viability of the proposed establishment of the New R&D Centre in Mainland China.

Save for the above, the Directors are not aware of any material change to the proposed usage of the net proceeds set forth above. If there is any further change in the proposed usage of the net proceeds, the Company will make a further announcement in full compliance with the Listing Rules as and when appropriate.

# SIGNIFICANT INVESTMENTS HELD, MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES AND FUTURE PLANS FOR MATERIAL INVESTMENTS OR CAPITAL ASSETS

Save as disclosed above, there was no other significant investment acquired, nor was there any other material acquisitions or disposals of subsidiaries during the period under review. The Board has not yet authorised any plan for other material investments or additions of capital assets.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S SHARES

Neither the Company, nor any of its subsidiaries purchased, sold or redeemed any of the Company's shares during the period under review.

#### **CORPORATE GOVERNANCE**

The Board recognises the importance of and benefit from good corporate governance practices and has devoted considerable efforts to develop the best corporate governance practices appropriate to the businesses of the Group. Throughout the six months ended 30 June 2021, the Company has applied the principles and complied with the code provisions as set out in the Corporate Governance Code as contained in Appendix 14 to the Listing Rules.

# CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted a code of conduct regarding securities transactions by directors on terms no less exacting than the required standard as set out in the Model Code for Securities Transactions by Directors of Listed Issuers as contained in Appendix 10 to the Listing Rules (the "Model Code"). After specific enquiry by the Company, all Directors confirmed that they have complied with the required standard as set out in the Model Code and the Company's own code during the six months ended 30 June 2021.

On behalf of the Board CPM Group Limited Lam Ting Ball, Paul Chairman

Hong Kong, 27 August 2021

As at the date of this announcement, the Board comprises Mr. Tsui Ho Chuen, Philip, Mr. Li Guangzhong and Mr. Wong Anders as executive Directors; Mr. Lam Ting Ball, Paul and Mr. Chong Chi Kwan as non-executive Directors; and Ms. Chiu Kam Hing, Kathy, Mr. Chua Joo Bin and Mr. Xia Jun as independent non-executive Directors.